



ABDG's Suggested Preparation for a Possible Government Shutdown

As a result of several high level conversations with government personnel, and as a service to our clients and “friends in industry” Bill Skipper, President and CEO of American Business Development Group, is providing the following information in light of today’s federal budget activity.

While much remains to be done today on Capitol Hill and in the White House regarding the status of the continuing resolution, we strongly encourage the following:

- If your business involves any contact or interaction with a government agency/contractor then you should immediately contact the appropriate government point of contact to obtain their guidance as to how they plan to specifically conduct business in the event the government shuts down.
- Possible questions to ask might include knowing the planned status of government inspectors, contractors, shipping officials, and/or administrative officials for example, who may come in contact with any of your operations. It will be important to know which ones, if any, may be identified as exempt from potential furloughs and allowed to continue interactions that affect your operations.
- Please review the memorandum entitled, “Planning for Agency Operations During a Lapse in Government Funding,” found at: <http://www.whitehouse.gov/sites/default/files/omb/memoranda/2011/m11-13.pdf> which the Office of Management and Budget (OMB) published yesterday for all federal agencies.
- Specifically, please review the section, “Questions and Answers on Contracts and Grants,” which begins on page #6.

The Congress and Executive Branch may very well still work out a solution before midnight tonight. However, it remains critical that you establish contact immediately with your government agency/contractor partner in order to synchronize your operations with those they may set in place should the government shut down.

ABDG’s team of professionals are constantly monitoring activities in DOD, on Capitol Hill, and in the White House and sharing our analysis with our clients. Please feel free to contact me to learn more about ABDG and how we can assist you in your Business Development efforts.

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