



ABDG Announces a New Agreement with Perkins Technical Services

ABDG



Perkins Technical Services

Let ABDG:

- Help you Market and Sell to the U.S. Government
- Create a Federal Market Assessment that Addresses Business Opportunities for your Technology within the DOD and HLS
- Create a Business Plan based on the FMA to Help you Obtain or Gain Market Share
- Provide Field Support Throughout the DOD, HLS, and Capitol Hill

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Arlington, VA, October 24, 2011 – American Business Development Group (ABDG) is pleased to announce that Perkins Technical Services, Inc. (PTS) has retained ABDG to assist them in identifying and capturing additional market share of the Defense market with special focus on the National Guard.

PTS headquartered in Huntsville, Alabama has developed a series of AC and AC/DC Power Supply Docking Stations for the SINCGARS tactical radio and Power Amplifiers. PTS also makes AC Power Supply Docking Stations for the Harris and Raytheon radios. Hank Perkins, of Perkins Technical Services said “We’ve had a relationship with ABDG for several years and felt the time was right to have them represent us in this unique marketplace.”

The PTS AC Power Docking Stations provide the capability of using AC power worldwide to operate all SINGARS and select Harris and Raytheon tactical radios in a continuous and cost effective manner instead of using batteries or bulky, heavy, unreliable power supplies.

Jim LeNoir, Vice President for Defense and Homeland Security Programs for ABDG, said “ABDG is very excited to be representing PTS into the DOD. The evergrowing power requirements that today’s war fighter seeks makes this particular solution set very attractive. PTS’s commitment to quality, cost realism and a stellar performance history puts them among the most desired suppliers in this particular community.”

American Business Development Group, headquartered in Arlington, Virginia is an internationally respected, full spectrum business development consulting firm, now representing a diverse list of over forty prominent U.S. and international businesses. ABDG enjoys a reputation as the largest business development firm in the United States which specializes in the re-equipping and modernization of the U.S. Military and Homeland Security organizations.

If your firm is interested in growing market share in the U.S. Government market, please contact ABDG’s Business Development Director, Mike Bennis.

American Business Development Group | (703) 824-0300